MMR / DEALER CHECKLIST

# Name the Part, Ask the Better Question

A guitar-anatomy guide for clearer sales and service conversations.

## Identify

Maker / model / serial in store record if appropriate / modifications known or unknown.

## Locate

String / fret position / open or stopped note / body or headstock area. Use the labeled illustration.

## Reproduce

Tuning / attack / amplified or unamplified / control positions / when symptom starts and stops.

## Describe

Record an observation in ordinary language. Keep a suspected cause separate and label it as a question.

## Refer

Staff member / service destination / images or notes attached / customer request / work authorization handled through normal shop process.

Name / class or store: _____ Date: _____